ERIC T. SCHNEIDERMAN, ATTORNEY GENERAL OF THE STATE OF NEW YORK

Rose Firestein 120 Broadway, 3rd Floor New York, NY 10271 (212)416-8325 Statutory Representative of the Ultimate Charitable Beneficiaries

UNITED STATES BANKRUPTCY C	OURT	
SOUTHERN DISTRICT OF NEW YO	ORK	
	X	
	:	
In re New York City Opera, Inc.	•	Chapter 11
	:	
Debtor.	:	Case No. 13-13240 (SHL)
	:	,
	X	

APPENDIX TO

Affirmation in Support of the New York Attorney General's (1) Response to the Joint Plan for Reorganization Submitted by NYCO Renaissance and the Official Committee of Unsecured Creditors [Docket Nos. 314 and 315] and (2) Objection to New Vision's § 503(b) Application for Expenses Including Counsel Fees [Docket No. 321]

Exhibits 1-16 and Demonstrative Exhibits A-I

EXHIBITS

Exhibit	Content
1	5-Year Plan Projections and Cover E-Mail
2	Excerpt from <i>OPERA America</i> Magazine; List of Tier 2 Opera Companies
3	Excerpts from City Opera 990s, FY 2008 to FY 2013
4	Excerpts from Tier 2 Opera Companies' 990s, FY 2013
	E-Mail from Debtor's Counsel Addressing the Estimated Value of the Restricted
5	Funds and Transmitting Materials Concerning the Pending Bequests
6	Information Concerning Pending Bequests (Redacted), Transmitted with Exhibit 5
7	E-Mail Thread from NYCO Renaissance's Counsel to OAG Answering Questions
	Concerning the Plan
	Page from Bureau of Labor Statistics' Website Identifying Beginning of the "Great
8	Recession"
	Wills and Other Materials from Counsel to the Executors of Estates with Pending
9	Bequests Other than the DeMenasce Estate
10	Copy of Pierre DeMenasce's Will
11	New York Times Article that Identifies the Date of City Opera's Last Performance
	E-Mail from NYCO Renaissance's Counsel Concerning (1) Missing 5 th Year of
	Plan's Projections, (2) NYCO Renaissance's Intention to Pay New Vision the
	Amount of Its § 503(b) Demand and (3) the Increase in the Amount of the GUC and
12	PGBC Promissory Notes
13	NYCO Renaissance's Certificate of Incorporation
	Page from the Website of the Delaware Department of State, Division of
14	Corporations, Stating New Vision's Date of Incorporation
	Pages from the Website of the New York Department of State, Division of
	Corporations, Stating the Dates New Vision (1) Registered with the New York
	Department of State as a Business Corporation, (2) Surrendered Its Authority and
15	(3) Registered as a Foreign Not-for-Profit Corporation
16	E-Mail Thread Between the Debtor's Counsel and the OAG Identifying the
	Estimated Value of the Pending Bequests as a Gross, Not a Net, Number

DEMONSTRATIVE EXHIBITS

Demonstrative	
Exhibit	Content
A	Plan's Projections; Sum of Types of Income
В	Plan's Projections; Sum of Contributions and Grants
C	Thrift Shop Sales; Comparison of Actual Sales and Plan's Projections
D	Plan's Projections; Interest Income on Pending Bequests
Е	Plan's Projections; Gains/(Losses) from Productions
F	City Opera's 990s; Contributions, Grants and Total Revenue; Performance
	Revenue and Expenses; Advertising and Insurance
G	Tier 2 Opera Companies; Data from FY 2013 990s
Н	Plan's Projections, Years 2-5; Advertising and Promotion Costs; Projections
	With and Without Pending Bequests
I	Plan's Projections, Years 2-5; Insurance Expenditures

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VOLUME 1

Exhibits 1-3

EXHIBIT 1

5-Year Plan Projections And Cover E-Mail

13-13240-shl Doc 331-2 Filed 01/04/16 Entered 01/04/16 15:19:13 Appendix to Affirmation vol. 1 exhibits 1-3 Pg 6 of 32

Rose Firestein

From:

Kordas, Anna < AKordas@duanemorris.com >

Sent:

Wednesday, December 23, 2015 5:18 PM

To:

Catalanello, Gerard S.; Rose Firestein

Cc:

Stefanelli, Nicole (NStefanelli@lowenstein.com); Sean Southard

(SSouthard@Klestadt.com); Stefanie Roth (Stefanie@eyrlaw.com)

Subject:

RE: Projections for year 5 are missing; payment to New Vision

Attachments:

NYCO 5 year projections.pdf

Rose - please see attached.

Thank you, Anna

Anna Kordas

Associate

Duane Morris LLP 1540 Broadway New York, NY 10036-4086 P: +1 212 471 1825 F: +1 212 208 4669

akordas@duanemorris.com www.duanemorris.com

From: Catalanello, Gerard S.

Sent: Wednesday, December 23, 2015 5:14 PM

To: Rose Firestein

Cc: Stefanelli, Nicole (NStefanelli@lowenstein.com); Sean Southard (SSouthard@Klestadt.com); Stefanie Roth

(Stefanie@eyrlaw.com); Kordas, Anna

Subject: Re: Projections for year 5 are missing; payment to New Vision

Rose - We went back and confirmed that the PDF cut off year 5. Anna will send it to you now. Apologies for the confusion. As for the 503b Application, as we discussed last week, when we settled the litigation Kaufman's counsel requested some protection so that, in the event the Application was denied, his client would have some recourse given that his client was withdrawing his plan before my client's plan was confirmed by the court. Given that all of the parties desired to move forward with the plan process without further delay, and because the withdrawal of Kaufman's plan would leave Kaufman with no meaningful recourse if my client's plan was not approved with his Application, NYCOR agreed to guarantee the payment of the claim. Since the claim is to be paid under the plan and because the plan is being funded on the effective date primarily by Roy's \$1.25m contribution, it all comes back to NYCOR. Let me know if you have any other questions.

Gerard S. Catalanello
Partner
Duane Morris LLP
1540 Broadway
New York, New York 10036
(p) 212-692-1037
(f) 212-672-1173

13-13240-shl Doc 331-2 Filed 01/04/16 Entered 01/04/16 15:19:13 Appendix to Affirmation vol. 1 exhibits 1-3 Pg 7 of 32

(c) 347-205-2920

gcatalanello@duanemorris.com

Sent from iPhone

On Dec 23, 2015, at 4:22 PM, Rose Firestein < Rose Firestein@ag.ny.gov > wrote:

Gerard.

Are you aware that the projections that assume the Reorganized Debtor will receive the Pending Bequests and Endowment (the right side of the page) only go to year four? I checked the document on PACER to make sure I hadn't just cut the last year off, but it really isn't there. If there are year five projections, would you please send them to me.

Also, I just want to make sure I have this right. It is my understanding from our earlier conversation that if the Court were to deny New Vision's § 503(b) application for allowance of administrative expenses for counsel fees and other expenses in making a substantial contribution in this case (docket no. 321), NYCO Renaissance and/or the Reorganized Debtor will pay New Vision and/or Kaufman the amount sought by the application (or some other amount) to cover these costs.

Thanks for your help.

Rose
Rose Firestein
Assistant Attorney General
Charities Bureau
120 Broadway, 3rd Floor
New York, NY 10271
212-416-8325

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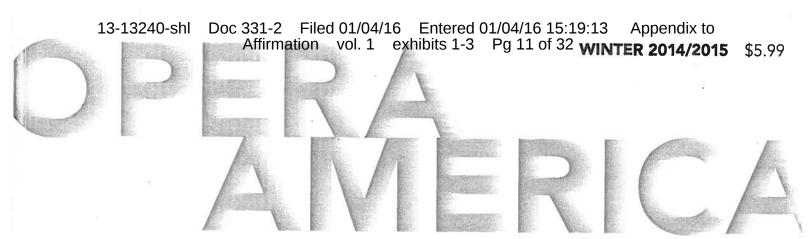
For more information about Duane Morris, please visit http://www.DuaneMorris.com

Confidentiality Notice: This electronic mail transmission is privileged and confidential and is intended only for the review of the party to whom it is addressed. If you have received this transmission in error, please immediately return it to the sender. Unintended transmission shall not constitute waiver of the attorney-client or any other privilege.

	L3-	1 Plan Contribution	3 2	O Derinted Use of Facilities	99.0	_	Sox Office Expenses	Bunk & Morehant Pees	=177	O Telaphone & marner	m	Advertising	3 Amunance (Limiting and Property)	1 Linvel & Hospitally	2 Amen of Equipment	Office Expenses & Supplies	Constant Professional Franchis	The Bushess Expenses	•	=	Of Gurana and Property of the Control of the Contro	O Cult-Hime Employees	1 1 Pelantes	1 Owner's Componention	ĝe)	BINEVENT VEZVE	III ib		Total Cost of Performence & Special By	Confident for Mats	O YOK Freduction	1 Cargo spale Productions	O CANA Experiences		Lo real Performance income	1 Operator Kids	5 CYCK Production	1 Small Seals Production	O) Linea State Bandantan	F	OCCUPATION AND LINE AND ADDRESS AND ADDRES				-			Public support and other income	0	***
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ď	•		1,000,000	98,616	50,523	14,025	264	78	9,428	84,182	40,544	15,154	RZ6/RC	25,987	9,118	70,162	401,541		8/1,855	257,705	,	714,150			010/1/2/2	2047810	(2.288.013)	7,174,114	136,002	196,217	376,730	3,282,839	•	•	1,877,100	769 CM	80,100	1,521,000	•	430	5,215,823	69		94,329	1,200,000	318,245	3 3,605,250		July 2018 - June 2018	
		, o	1,000,000	113.43	88,101	16,129	***************************************	807	10,843	99,810	48,628	17,428	67,767	24,862	10,488	80,675	481,773	~ ,	1,117,633	299,361					dentezze	3 202 000	(2,392,368)	00+jau2,+	100,882	125, E	388,032	3.381.324			1,977,100	7,500	80,100	1,521,000		2014	5,617,400			103,761	1,200,000	347,889	3 1985775		July 2019 - June 2020	
	1,250,000	847,985	500,000		18,545	5.T48	97	259	3,481	30,900	38,387	5,589	21,630	9,817	3,347	25,760	147.390		300,554	71,554	17.500	211 500	•		2,437,874		(1,021,525)	2,189,475	79,500	39,480	172,627	1 804 089		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	000.08	3,750	40,050	912,600	125 000		3,459,198		75,000	36,198	600,000		2 222		Jan 2018 - June 2018	
	•	1,764,760	1,000,000	71 200	38,203	12,805		530	7.120	63.854	80.657	11.459	14,558	19,635	0.885	59,045	354 893		821,922	197,922	0.04,000		,		11,378,078		(1,919,486)	3,798,506	265,000	179,719	345,054	3 000 044		1,011,100	268,500	7,500	80,100	1.521.000			13.297.584	8,112,500	150,000	74,560	1,200,000	** (Multipozie **	3 300 000	(e	797 June 2017	
,		1,879,474	1,000,000	P	43,939	73 E	220	A 100	200	73 909	0775	13 179	51 241	22.580	7000	81 000	170 000	•	945.210	227,610	717,600	,			3,499,987		(2.147.282)	4,024,382	280,900	190,502	385.757			1,877,100	269,500	7,500	80.00	1531000		4,47,17,10	295,540	1	150,000	85.753	466,767	6 6			July 2017 - June 2018	
	,	2,011,395	98,616 1,000,000	, .	50,529	1202	Ř	100 E	, , , , , , , , , , , , , , , , , , ,	04,009	100 000	42.453	59.000	25.087	9 4 6	70,000 100,000			1.086.992	287 196	825,240				3,730,310		(EW 896.6)	4,146,113	289,327	198.217	3,282,639	,		1,877,100	260,500	7,500	001,100	1 571 000		2,3000,323	282 500		150,000	0.000,002,0	318,245	60	•	on hy mine - mine the	hey 2018 - him 2010	
		2,183,105	113,409 1,000,000		58,129 58,101	303	807	10,843	98,810	122,670	17,428	07,707	3,98	20,489	6/0/0	537,816		1,000,001	1 260,010	204 045	949,028				3,993,539	(000,300,3)	2 200 200	4,269,488	298,007	200,002 200,002	3,381,324			1,877,100	288,500	7.500	000,75c,1	,		6,385,906	288,500		150,000	1,200,000	347,869	3 4,315,775		2712 came - Al no fare	Your Fwo	

EXHIBIT 2

Excerpt from OPERA America Magazine List of Tier 2 Opera Companies





THE YEAR IN REVIEW

AN INTERVIEW WITH NEA CHAIRMAN JANE CHU WALLACE ANNOUNCES AUDIENCE INITIATIVE ANNUAL FIELD REPORT: OPERA ON THE REBOUND

OPERA AMERICA ANNUAL FIELD REPORT

13-13240-shl Doc 331-2 Filed 01/04/16 Entered 01/04/16 15:19:13

ANNUAL BUDGET BETWEEN \$3,000,000 AND \$10,000,000

evel 2 companies saw average deficits as a percentage of expense drop from a high of 2.3% in 2011 to just over 1% in 2013. Five of the 15 companies in the group posted deficits, compared to 7 in 2012 and 10 in 2009. The number of performances increased, but paid attendance dropped to its lowest average since 2009, a decrease of 20% over the five-year period. Box office revenue dropped by only 14% due to pricing models that increased revenue per ticket but widened the price difference between top-tier and low-tier tickets. Earned revenue related to attendance, including parking, ticket fees and concessions, experienced similar declines. Net earned revenue fell 11.8% between 2012 and 2013, lagging behind 2009 earnings by 6.6%. Increased board, individual and foundation contributions offset most of the earned revenue decline since 2009. Corporate giving grew a substantial 13.2% between 2012 and 2013.

Companies reduced expenses by over 5% between 2012 and 2013, with an average of 56% spent on artistic and production. Marketing/PR/box office expense decreased, while increased development expenditure indicated a greater focus on fundraising. Singer training program expenses saw the most significant reduction since 2009.

As with Level 1 companies, release of purpose-restricted assets supported a larger share of programming. Investment portfolios grew as more assets were channeled into permanently restricted investments. Net assets continued to climb from 2009. Working capital and investments as a percentage of expenses reached a new peak.

Appendix to 15 COMPANIES

Constant Sample Group for this survey based on data reported from:

The Atlanta Opera
Arizona Opera
Austin Lyric Opera
Boston Lyric Opera
Boston Lyric Opera
Cincinnati Opera
Fort Worth Opera
The Glimmerglass Festival
Hawaii Opera Theatre
Lyric Opera of Kansas City
Opera San Jose
Opera Philadelphia
Opera Theatre of Saint Louis
Palm Beach Opera
Pittsburgh Opera
Portland Opera

OPERATING NET INCOME

AVERAGE OF U.S. CONSTANT SAMPLE GROUP OF (15) LEVEL 2 COMPANIES

	-					Pctg.	Change	4-yr Annualized Growth Rate
	2009	2010	2011	2012	2013	1-yr	4-yr	
Total Operating Revenue	\$6,065,131	\$6,083,660	\$6,095,831	\$6,585,737	\$6,228,973	-5.4%	2.7%	0.7%
Total Expense	\$6,438,974	\$5,999,616	\$6,238,647	\$6,669,041	\$6,295,737	-5.6%	-2.2%	-0.6%
Operating Net Income	(\$373,844)	\$84,044	(\$142,816)	(\$83,304)	(\$66,764)			
as % of Expense	-5.8%	1.4%	-2.3%	-1.2%	-1.1%	17	•	

BALANCE SHEET

AVERAGE OF U.S. CONSTANT SAMPLE GROUP OF (15) LEVEL 2 COMPANIES

				59	-	Pctg	g. Change	4-yr Annualized Growth Rate
	2009	2010	2011	2012	2013	1-yr	4-yr	
NET ASSETS								
Unrestricted	\$2,245,716	\$2,215,008	\$2,701,204	\$2,113,527	\$2,338,546	10.6%	4.1%	1.0%
Temporarily Restricted	\$2,489,806	\$2,240,572	\$2,635.801	\$2,815,947	\$3,499,309	24.3%	40.5%	8.9%
Permanently Restricted	\$3,925,889	\$4,118,581	\$5,088,244	\$5,086,712	\$5,720,495	12.5%	45.7%	9.9%
Total Net Assets	\$8,661,411	\$8,574,161	\$10,425,249	\$10,016,185	\$11,558,350	15.4%	33.4%	7.5%
ns % of Expense	134.5%	142.9%	167.1%	150.2%	183.6%			
Working Capital	(\$704,424)	(\$536,824)	\$104,269	\$129,563	\$244,420	88.6%		
as % of Expense	-10.9%	-8.9%	1.7%	1 9%	3 9%			
Investments *	\$5,766,423	\$5,834,689	\$6,241,653	\$7,553,928	\$8,253,000	21,0%	43.1%	9.4%
as % of Expense	89 6%	97.3%	100.0%	113.3%	131 1%	•	57	
Net Fixed Assets	\$2,950,140	\$2,751,832	\$2,596,935	\$1,983,963	\$2,094,126	5.6%	-29.0%	-8.2%

Including Separately Incorporated Endowments

EXHIBIT 3

Excerpts from City Opera 990s FY 2008 to FY 2013 Form 990

Return of Organization Exempt From Income Tax OF 32 OMB No. 1545-0047

2008

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

ZUUO

Department of the Treasury Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public

Internal			1					Inspection
		Г		r, or tax year beginning 07-01- C Name of organization	-2008 and ending 06-30-2009		D Employer id	lentification number
			Please use IRS	NEW YORK CITY OPERA INC				
_	iress ch		label or	Doing Business As			E Telephone n	
	me cha		print or type. See	**************************************			(212) 870-	.4266
_	nal retu minatio	- 1:	Specific Instruc- tions.	Number and street (or P O box if 20 LINCOLN CENTER PLAZA	mail is not delivered to street address) Room/suite		pts \$ 51,875,000
Г _{Ат}	ended :	return		City or town, state or country, an	d ZIP + 4	1		
⊢ _{App}	lication	pending		NEW YORK, NY 10023				
		- 1	F Nan	ne and address of Principal Of	ficer	H(a) Is the	s a group retur	n for
			GEORG	E STEEL	90	affiliat		Yes ▼No
				COLN CENTER PLAZA 4TH F DRK, NY 10023	LOOR	11/h) A all	-6811-4 (led? [Yes [No
ı Ta	x-exem	pt status		(3) ◄ (insert no)	l) or 527		affiliates includ	t See instructions)
1 W	eb site	e: NYC	OPERA C	O.M.		•	Exemption N	
					4			
К Тур	e of org	anization [Corporati	on trust association other	•	L Year of For	mation 1978	State of legal domicile NY
			•	χ.	n'			•
Pa	rt I	Summ	_		ah ayanıfıranı tarahını	-		
		-		e organization's mission or mo	···	ILING ODE	D.A.	
Activities & Governance		IO INSP	IKE AUD.	TENCES WITH INNOVATIVE	AND THEATRICALLY COMPE	LLING OPE	KA .	
룓					¥))			
<u>ş</u>	2	Check th	ıs box 🗀	if the organization discontinue	d its operations or disposed of	more than 25	5% of its asset	ts
ŝ	3	Number	of voting n	nembers of the governing body	(Part VI, line 1a)		3 .	34
æði KÓ	4	Number	ofindepen	dent voting members of the go	overning body (Part VI, line 1b)		. 4	34
ě	5	Total nun	nber of en	nployees (Part V, line 2a) .		•	5	660
톶	6	Total nun	nber of vo	lunteers (estimate if necessar	γ)		6	50
₹	7a	Total gro	ss unrelat	ted business revenue from Pai	t VIII, line 12, column (C) .		7a .	-9,000
	ь	Net unrel	ated busi	ness taxable income from Fori	n 990-T, line 34		7b	-9,000
	5					Prio	r Year	Current Year
a.	8	Contribi	utions and	grants (Part VIII, line 1h)			15,732,000	13,958,000
Ravente	9	Program	service	revenue (Part VIII, line 2g)		13,060,000	922,000	
Ž.	10			ne (Part VIII, column (A), line		1,323,000	-9,545,000	
_	11		-	art VIII, column (A), lines 5, (2,775,000	660,000
	12	12)	venueac	od Ames 8 through 11 (must et	qual Part VIII, column (A), line		32,890,000	5,995,000
	13	Grants a	and simila	r amounts paid (Part IX, colur	nn (A), lines 1-3)			0
	14	Benefits	paid to o	r for members (Part IX, colum	n (A), line 4)			0
Ø	15		, other co	mpensation, employee benefit	s (Part IX, column (A), lines 5-		30,110,000	16,958,000
penses	16a	10)	ional filadi	raising fees (Part IX, column (A \ line 11e\		133,000	65,000
क्	ь				· ·		133,000	05,000
ă	17			penses, Part IX, column (D), line 25 g Part IX, column (A), lines 11a			13,933,000	8,888,000
	18			add lines 13–17 (must equal)			44,176,000	25,911,000
	19			enses Subtract line 18 from I			11,286,000	-19,916,000
አ ኞ							g of Year	End of Year
Net Assets or Fund Balances	20	Totalac	sets (Pari	t X, line 16)			55,667,000	24,187,000
SE I	21			art X, line 26)			14,720,000	7,289,000
age	22		•	d balances Subtract line 21 fr	om line 20		40,947,000	16,898,000
-	t II		ture Blo		om me 20		40,947,000	10,090,000
14.11	ULL	- 27			this return, including accompanying s	hedules and st	atements, and to	the best of my knowledge
					preparer (other than officer) is based			
Plea			6 -66			2010-0	05-17	
Sign Here		Signati	ure of office	r		Date		
			GEE CFO &	DIR OF ADMINISTRATION e and title		40		
	- 9		23		Date Ch	eck if	Prenarer's PTTM	(See Gen Inst)
ם בו יו		Preparer's signature			se	f-	richaici a Litik	tone erit mari
Paid Prepa	rera		0 /0		en	polyed 🕨 🦵		
Use C		if self-emp)			EIN >	
	,	address, a	nd ZIP + 4				Phone no 🕨	
							I HORE TO F	
May t	he IRS	5 discuss	this retur	n with the preparer shown abo	ve? (See instructions)			┌Yes ┌No

Paı	t III	Statement of F	Program Servi	ce Accomp	ishments (See	the instructions.)		
							ž.	
1	CITY OF	escribe the organization' ERA'S MISSION IS TO IN , AND TO BUILD NEW AU	SPIDE ALIDIENCES WIT	H INNOVATIVE AN	ND THEATRICALLY COMP ET PRICES AND EXTENS:	ELLING OPERA, TO NURTUR IVE OUTREACH AND EDUCA	E THE WORK OF P FION PROGRAMS	ROMISING AMERICAN
2		ie organization unde ior Form 990 or 990		nt program se	rvices during the ye	ar which were not liste	d on . ▼ Yes	∏No
		s," describe these n						
3	servic	es?			changes in how it c	onducts any program	. 🔽 Yes	√ No
		s," describe these c						
4	Section	ribe the exempt purpon 501(c)(3) and (4 s, the total expenses) organizations and	14947(a)(1) t	rusts are required to	ee largest program service report the amount of orted	rices by expens	es ations to
4a	ODED	ENTED CONCERT SERIES ATIC MASTERWORK ANT ORMANCES OF LOOKING	ONV AND CLEODATRA	IN CARNEGIE HAI	II JAN 15-16, 2009, FOR) (Rev THE BIRTH OF SAMUEL BAR R AUDIENCES OF MORE THA HATTAN AND 3 FREE CONCE	BER WITH 2 PERFO	ONCERTS INCLUDED 4
4b	(Code) (Expenses \$	823,000	including grants of \$		enue \$)
	PRES	ENTED THE 10TH ANNUANEW AMERICAN OPERAS	AL VOX SHOWCASING A . PRESENTED FREE TO	MERICAN OPERA AN AUDIENCE O	FESTIVAL ON MAY 1-2, F 2,000	2009 AT THE SKIRBALL CEN	IER OF NYU, FEAT	URING EXCERPTS FROM
					<u>,</u>			
			9					
								40.000 \
4c	LITER	IGHT EDUCATION PROGE	TNERSHIPS, AND PRE-	PROFESSIONAL P	ROGRAMS ALSO OFFER) (Rev ROUGHS OF NEW YORK, THI ED ADULT PROGRAMS INCL	enue \$ ROUGH OPERA IS E UDING OPERA MAT	48,000) LEMENTARY, OPERA AND TERS, SYMPOSIA, AND A
	1							
		*						
						,		
	(Cod	e) (Expenses \$	12,901,000	including grants of \$) (Rev	enue \$)
2-2	046	or program commercia	(Describe in Sch	dule O \				
4d		er program services penses \$	•	idule O) Iding grants of	f \$) (Revenue \$)
<u> </u>						IX, Line 25, column (B).		•
4e	lota	al program service e	אאבוואפא א	18,157,00	o must equal rail.	en, Eme 25, column (b).		Form 990 (2008)

Part IX Statement of Functional Expenses

	Section 501(c)(3) and 501(c)(4) org	anizations mu	ist complete	all columns. (B), (C), and (D).
	not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21				·
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22			8	
3	Grants and other assistance to governments, organizations and individuals outside the U.S. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	2,232,000	1,047,000	589,000	596,000
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	10,597,000	8,130,000	1,467,000	1,000,000
7	Other salaries and wages			1,467,000	er.
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	960,000	796,000	81,000	83,000
9	Other employee benefits	1,610,000	1,267,000	193,000	150,000
10	Payroll taxes	1,559,000	1,193,000	206,000	160,000
11	Fees for services (non-employees)				
а	Management	·····			
Ь	Legal	471,000	10,000	461,000	
C	Accounting				
ď	Lobbying				
e	Professional fundraising See Part IV, line 17	65,000			65,000
f	Investment management fees				
g	Other	684,000	549,000	19,000	116,000
12	Advertising and promotion	384,000	296,000		88,000
13	Office expenses	442,000	219,000	132,000	91,000
14	Information technology	62,000	62,000		
15	Royalties	14,000	14,000		
16	Occupancy	1,015,000	635,000	357,000	23,000
17	Travel	110,000	77,000	9,000	24,000
18	Payments of travel or entertainment expenses for any Federal, state or local public officials				
19	Conferences, conventions and meetings	8,000	5,000		3,000
20	Interest	114,000		114,000	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	262,000	169,000	93,000	
23	Insurance	94,000	24,000	70,000	
24	Other expenses—Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below)				
а	ALLOCATIONS FROM CCMD	4,838,000	3,456,000	1,382,000	
b	MISCELLANEOUS	258,000	162,000	75,000	21,000
c	PATRON CULTIVATION	68,000			68,000
d	PRODUCTION MATERIAL	64,000	46,000	10,000	8,000
f	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	25,911,000	18,157,000	5,258,000	2,496,000
26	Joint Costs. Check if following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Form **990**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2009

		e Service	► The or	rganization may have to u	se a copy of this return	to satisfy st	ate reporting	ı requirement	open to Public Inspection		
A Fo	or the	2009 ca	elendar yea	r, or tax year beginning 0	7-01-2009 and ending	06-30-2010					
B Ch	eck if a	applicable	Please	C Name of organization New York City Opera Inc				D Employer	identification number		
☐ Ad	dress c	hange	use IRS label or	Doing Business As				13-2974			
∏Na	me cha	ange	print or type. See	Doing dusiness As				E Telephone	number		
∏ Inı	tıal retu	um	Specific	Number and street (or P O	box if mail is not delivered to	street address	Room/suite	(212) 87			
Гте	mınate	ed	Instruc- tions.	20 LINCOLN CENTER PLAZA			1	G Gross receip	pts \$ 28,792,552		
Arr	ended	return		City or town, state or count	ry, and ZIP + 4						
Γ Ap	plicatio	n pending		NEW YORK, NY 10023							
			F Nan	ne and address of princip	al officer		H(a) Is th	 s a group ret	urn for		
				SE STEEL COLN CENTER PLAZA				tes?	「Yes ▼No		
				ORK,NY 10023			H(h) Area	l affiliates incl	uded? Yes No		
9							• • 11 11 11		st (see instructions)		
I Ta	x-exer	npt status	₹ 501(c)) (3) ◀ (insert no)	7(a)(1) or			p exemption	•		
J W	ebsit	e: ► WW	/W NYCOPI	ERA COM							
K For	m of o	ganization	▼ Corporat	ion Trust Association	Other >		L Year of fo	rmation 1943	M State of legal domicile NY		
Pa	rt I	Sumi	mary								
	1			e organization's mission o IENCES WITH INNOVA			ILING ORE	DA			
3		10 1113	FIRE AUD	TENCES WITH INNOVA	TIVE AND THEATRICA	LLT COMPE	LLING OFE	KA			
뎚			·								
Į.		Charles	hia hau NE			_ 4		250/ -6-1			
ŝ	3		350	Tif the organization disconners nembers of the governing							
عة	4			dent voting members of t					3 <u>33</u>		
Activities & Governance	5		2	nployees (Part V, line 2a)		V1, IIII 10,	• • •	•	5 505		
Ę	6			lunteers (estimate if nece					6 279		
ĕ	7a			ted business revenue from		line 12 .			7a		
	ь	Net unr	elated busi	ness taxable income from	Form 990-T, line 34				7b		
							Prio	r Year	Current Year		
O.	8	Contri	butions and	l grants (Part VIII, line 1	h)			13,957,966	13,928,740		
SLI E	9	Progra	mservicer	revenue (Part VIII, line 2	g)			921,909			
Ravenue	10			ne (Part VIII, column (A)				-9,545,514			
	11			art VIII, column (A), line:		•		661,230	469,910		
	12			id lines 8 through 11 (mu				5,995,591	23,175,802		
	13			r amounts paid (Part IX,				2000	0		
	14		-	r for members (Part IX, c					0		
\$2	15	Salarie 10)	s, other co	mpensation, employee be	nefits (Part IX, column	(A), lines 5-		16,957,738	20,072,419		
penses	16a	•	sional fundi	raising fees (Part IX, colu	mn (A), line 11e)			65,087	77,605		
	ь			enses (Part IX, column (D), line		• •	-		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
ம	17			Part IX, column (A), lines		 .		8,888,637	10,649,907		
	18			dd lines 13-17 (must eq				25,911,462	30,799,931		
	19	Revenu	ue less exp	enses Subtract line 18 fi	om line 12			19,915,871	-7,624,129		
C 63								of Current	End of Year		
Not Assets or Fund Balances	20	Total -	seate /ban	Y line 15\			Y	24 196 271			
AB.	21			t X, line 16) art X, line 26)		• •		7,288,586	17,633,068		
25	22		•	balances Subtract line				16,897,785	7,978,961 9,654,107		
Par	tII	_	ature Blo						3,031,1207		
- Common		Under pe	nalties of per	jury, I declare that I have exam	nined this return, including ac	companying so	hedules and st	tements, and to	the best of my knowledge		
		and belie	er, it is true, c	orrect, and complete Declarati	on of preparer (other than off	ficer) is based o	on all information	on of which prep	arer has any knowledge		
Sign			**				2011-0	5-06			
Here	:	Signa	ture of officer				Date				
				ND DIRECTOR OF ADMINISTRA	<u> TION</u>						
		1	or print name	e and title		- T			1-21-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-		
		Preparer's	5		Date	Chesel	eck if	Preparer's iden (see instruction	itifying number ns)		
Paid	-1-0		<u>'</u>				polyed 🕨 🦵				
Prepa Use C		if self-em		•				EIN >			
J 36 C	y		and ZIP + 4	750 THIRD AVENUE				Dhana h			
		L		NEW YORK, NY 10017270				Phone no >			
Mayt	he IR:	5 discus:	s this returi	n with the preparer shown	above? (see instruction	ns)			Yes No		

Page 2

Form 990 (2009)

Par	t IIII Statement	of Program Servi	ce Accomp	lishments			
1	Briefly describe the	organization's mission					
THE	WORK OF PROMISIN		S, AND TO B		O THEATRICALLY COMI ICES THROUGH AFFOR		
2		undertake any significa r 990-EZ?			ear which were not listed	on . ドYes「	No
	If "Yes," describe the	ese new services on Sc	nedule O				
3	Did the organization services?	cease conducting, or m	-	•	conducts, any program	. Tyes	√ No
	If "Yes," describe the	ese changes on Schedu	le O				
4	Section 501(c)(3) ar		ons and section	on 4947(a)(1) trust:	ee largest program servi s are required to report t m service reported		
4a	(Code 7	11,130) (Expenses \$	22,949,605	including grants of \$) (Reve	nue \$ 8	,072,451)
	SEASON BROUGHT MOR	E THAN 56,000 OPERA LOVEI ZART'S DON GIOVANNI (NEW	RS TO THE NEWL	Y RENOVATED DAVID H	DIRECTOR GEORGE STEEL, N KOCH THEATER FOR 34 PERF TERFLY (REVIVAL), EMMANUE	ORMANCES OF HU	GO WEISGALL'S
4b	(Code 7:	1,130) (Expenses \$	573,582	including grants of \$) (Reve	nue \$	404,511)
		MERICAN LAB - NEW YORK BMITTED FOR CONSIDERATIO			LAYED AT NYU'S SKIRBALL CEN AS WERE SHOWCASED	ITER FROM APRIL 3	0 TO MAY 1 FROM 99
4c	(Code 7:	.1,130) (Expenses \$	481,087	including grants of \$) (Reve		37,115)
	ELEMENTARY, MIDDLE, A PROGRAM, ATTENDED A INDEPTH STUDY OF MOX GIOVANNI, CULMINATIN PROGRAMS", 75 HIGH S	AND HIGH SCHOOLS IN ALL F FULL STAGE PERFORMANCE ZART'S DON GIOVANNI AND F G WITH A PERFORMANCE OF CHOOL-AGE INSTRUMENTALI	IVE BOROUGHS (AT THE DAVID H PUCCINI'S MADAN THEIR OWN OR. ISTS AND VOCALI	OPERA'S EDUCATION PR OF NEW YORK CITY FOI I KOCH THEATER THE C MA BUTTERFLY, AND THI IGINAL ARIAS IN THE "(STS RECEIVED INTENSI	OGRAMS REACHED 5,000 STU R THE FIRST TIME EVER, STUI PERA AND LITERACY PROGRA E HIGH SCHOOL PARTNERSHIP DPERA IS INSTRUMENTAL" AND VE COACHING FROM NEW YOR INTERSCHOOL ORCHESTRAS	DENTS FROM MORE DENTS IN OUR OPER M (GRADES 6-8) EN (GRADES 9-12) FO) "HIGH SCHOOL VO K CITY OPERA'S MI	THAN 30 RA IS ELEMENTARY NGAGED IN AN DCUSED ON DON DCAL SEMINAR
4d	Other program serv	ices (Describe in Sche	dule O)				
	(Expenses \$	ınclu	ding grants of	\$) (Revenue \$)

24,004,274

Total program service expenses≯\$

Form 990 (2009)

Form 990 (2009)

Part IX Statement of Functional Expenses

Page **10**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).							
	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses		
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	0		#s			
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	0		\$2			
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16	0					
4	Benefits paid to or for members	0		1			
5	Compensation of current officers, directors, trustees, and key employees	2,054,821	1,437,347	294,974	322,50		
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$	0			-		
7	Other salaries and wages	12,408,727	10,398,457	1,131,203	879,06		
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	1,769,766	1,095,642	436,947	237,177		
9	Other employee benefits	1,974,705	1,691,707	142,050	140,94		
10	Payroli taxes	1,864,400	1,538,654	205,590	120,150		
11	Fees for services (non-employees)						
а	Management	0					
ь	Legal	165,589		165,589			
С	Accounting	0					
d	Lobbying	0		*			
e	Professional fundraising See Part IV, line 17	77,605			77,60!		
f	Investment management fees	0					
g	Other	453,467	382,386	45,174	25,907		
12	Advertising and promotion	1,386,910	1,275,073		111,837		
13	Office expenses	631,344	365,236	151,308	114,800		
14	Information technology	84,263	84,263				
15	Royalties	50,893	50,893				
16	Occupancy	897,909	516,641	380,618	650		
17	Travel	405,435	393,912	470	11,053		
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0					
19	Conferences, conventions, and meetings	25,935	24,972		963		
20	Interest	3,062	226	2,836			
21	Payments to affiliates	0					
22	Depreciation, depletion, and amortization	303,759	225,439	78,320			
23	Insurance	96,153	32,735	63,418			
24	Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below)	_					
a	ALLOCATION FROM CCMD	5,015,462	3,641,593	1,373,869			
ь	MISCELLANEOUS	553,066	336,036	209,034	7,996		
c	PATRON CULTIVATION	43,072			43,072		
d	PRODUCTION MATERIAL	533,588	513,062	16,896	3,630		
e				11			
f	All other expenses		H	TI.			
25	Total functional expenses. Add lines 1 through 24f	30,799,931	24,004,274	4,698,296	2,097,361		
26	Joint costs. Check here ► ☐ If following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational	*1			· · ·		

OMB No 1545-0047

Return of Organization Exempt From Income

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

2010

729			benefit trust or private foundation)				2010			
Department of the Treasury Internal Revenue Service			The appropriate was been to see a constant of the patrice to extra constant of the constant of					Open to P Inspect	* Specification and the second	
A Fo	r the	-	endar year, or tax year begi	inning 07-01-2010 and ending 06-30-2	011		D Emple	uen le	ientification nu	
B Check if applicable C Name of organization New York City Opera Inc								Ť		mber
✓ Address change Doing Business As				•		-	13-29	9743	47	
∏ Na		- 1				- 1	E Teleph	one i	number	
Ind	tal ret	tum 📙		(if mail is not delivered to street address)	Room/s	uite	(646)	758	-9441	
Г Тег	mınat	ted	75 Broad Street			-				
Г Am	ended	return -	City or town, state or country, a	and ZIP + 4		_	G Gross i	receipt	s \$ 31,104,678	
M Api	olicatio	on pending	NEW YORK, NY 10004	•						
		Г	F Name and address of	principal officer	H(a)	ls this a gr	roup return f	or affilia	tes? Yes V N	<u> </u>
			GEORGE STEEL 75 BROAD STREET	•	,	_	•		_	
			NEW YORK, NY 10004				filiates inci		-	s [No
					- 0	-	attach : exempti		(see instructi	ons)
I Ta	x-exe	mpt status	▼ 501(c)(3)	◀ (insert no)		Олопр	CACITIPE	011 110	illoci P	
J W	ebsit	te: > WWW	NYCOPERA COM							
-	_	_	Corporation Trust Assoc	sation Other 🕨	L Year	r of form	ation 197	8 N	State of legal do	micile NY
Pa	rt I	Sumn	nary							
	1			ssion or most significant activities	DELLING					
œ		TO INSPI	RE AUDIENCES WITH INT	NOVATIVE AND THEATRICALLY COM	PELLING C	JPEKA				
Activities & Governance								38		
₩.	1									
Ş.	ı		•	n discontinued its operations or dispose	d of more th	ıan 25°	% of its i	- 1	sets	
əğ	ı			erning body (Part VI, line 1a)	•		_	3	(33
SS.	1			ers of the governing body (Part VI, line 1	•			4		33
Ē	1			l in calendar year 2010 (Part V, line 2a)			-	5		541
줓	l		·	if necessary)			-	6		239
				m Part VIII, column (C), line 12			⊢	7a		0
_	В	Net unrela	ted business taxable incon	ne from Form 990-T, line 34		Daine V		7b	Companh Va	
	8	Contributions and grants (Part VIII, line 1h)				Prior Year 13,928,740		40	Current Ye	
할	9				.	8,514,077				39,960
Ravenue	10	-	Program service revenue (Part VIII, line 2g)		' ├─	263,075				69,341
æ	11				·	469,910		_		53,937
	12			11 (must equal Part VIII, column (A), I	ine 💳	100,000				33,337
				<u></u>		2	3,175,8	02	25,0	82,188
	13	Grants a	and similar amounts paid (P	art IX, column (A), lines 1-3)	·			0		0
	14			rt IX, column (A), line 4)		. 0		0		0
St.	15	Salaries 5–10)	, other compensation, empl	loyee benefits (Part IX, column (A), lines	·	20,072,419		19	19.6	46,581
nses	16a	•	onal fundraising fees (Part	IX, column (A), line 11e)		77,605		_		46,291
Expens	ь		raising expenses (Part IX, column				,-	-		10,232
മ	17			A), lines 11a-11d, 11f-24f)		10,649,907		0.7	10.6	45,946
	18			must equal Part IX, column (A), line 25)			0,799,9		700000 TO 1000	38,818
	19			ne 18 from line 12			7,624,1			56,630
8 8					Begi	nning o	f Current	_	End of Yea	
Net Assets or Fund Balances	•				-	Yea		_		
Ass	20			• • • • • • • • • •	-		7,633,06	_		73,581
<u> څ</u>	21		bilities (Part X, line 26) .		-		7,978,96	_		72,061
	22		ets or fund balances Subtra	section line 20			9,654,10	•/	5,9	01,520
Under	edge	itles of perj and belief, i		mined this return, including accompanying ate. Declaration of preparer (other than offi						
		k				2012-	05-04			
Sign		Signatu	re of officer			Date				
Here		ANDREA	A SCALA NELLIS MANAGING DIREC	CTOR						
		Type or	print name and title							
		Print/Type	ame	Preparer's signature	Date		eck if self- ployed ▶		PTIN	
Paid	-	preparer's na Firm's name	EISNERAMPER LLP	J		Lein		+	rım's EIN ▶	
Prepa	- 1	Firm's addre	ss 750 THIRD AVENUE					['	ned S ENV F	
Use C	nly	a duure		1				-	Phone no 🕨	
Mavt	he IR	S discuss	NEW YORK, NY 100172703 this return with the prepare	r shown above? (see instructions) .					┌Yes ┌No	

13-13240-shl Doc 331-2 Filed 01/04/16 Entered 01/04/16 15:19:13 Appendix to Affirmation vol. 1 exhibits 1-3 Pg 22 of 32

Form	990 (2010) Page 2
Par	t III	Statement of Program Service Accomplishments Check if Schedule O contains a response to any question in this Part III
THE	OPE WORK	Ty describe the organization's mission RA'S MISSION IS TO INSPIRE AUDIENCES WITH INNOVATIVE AND THEATRICALLY COMPELLING OPERA, TO NURTURE OF PROMISING AMERICAN ARTISTS, AND TO BUILD NEW AUDIENCES THROUGH AFFORDABLE TICKET PRICES AND E OUTREACH AND EDUCATION PROGRAMS
2		he organization undertake any significant program services during the year which were not listed on rior Form 990 or 990-EZ?
	If"Y€	s," describe these new services on Schedule O
3		ne organization cease conducting, or make significant changes in how it conducts, any program ces?
	If"Y€	es," describe these changes on Schedule O
4	Secti	ribe the exempt purpose achievements for each of the organization's three largest program services by expenses on 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and ations to others, the total expenses, and revenue, if any, for each program service reported
4a	(Cod	e 711,130) (Expenses \$ 23,237,696 including grants of \$) (Revenue \$ 7,404,713)
	36 po Place and (entitl	stage Productions - New York City Opera's 2010-2011 season brought nearly 38,500 opera lovers of all ages to the newly renovated David H Koch Theater for erformances of five productions. The Fall Season ran from October 27-November 20, 2011 and featured the New York premiere of Leonard Bernstein's A Quiet in a new production by Christopher Alden, and a revival of Strauss' comic opus Internezzo. The Spring Season ran from March 22 to May 21, 2011 relatively of Str Jonathan Miller's production of Gaetano Donizetti's beloved The Elixir of Love, a new production of three one-act operas for soprano red Monodramas, that featured the world stage premiere of John Zorn's La Machine de l'tre, Arnold Schoenberg's Erwartung, and the long-overdue American premiere of Morton Feldman's Neither, and the New York premiere of Stephen Schwartz's Sance on a Wet Afternoon
4b	(Cod	e 711,130) (Expenses \$ 431,733 including grants of \$) (Revenue \$ 13,284)
	Open New addre work acros seaso NYC and 1 Paola	Contemporary American Lab - In addition to our main stage and concert offerings, NYC Opera continued the groundbreaking VOX Contemporary American a Lab, playing to capacity crowds of more than 1,000 over two days at NYU's Skirball Center and the trendy West Village Le Poisson Rouge Dubbed by The York Times as an "invaluable contribution to the city's cultural life and the future of American opera" and the only program of its kind in the nation, VOX issess a critical need by giving composers and librettists an invaluable opportunity to receive coaching from New York City Opera artistic staff and to hear their sin-in-progress performed by full orchestra and outstanding professional singers. More than 40 VOX operas have gone on to full productions at the opera houses is the country, including the Houston Grand Opera, Los Angeles Opera, Washington National Opera, and Santa Fe Opera. Notably, two of the 2010-2011 only is main stage offerings were presented at VOX. John Zorn's La Machine de I'tre in 2007 and Stephen Schwartz's Sance on a Wet Afternoon in 2009, illustrating Opera's success with this cornerstone program. From more than 100 submissions-a record for the festival-10 operas received readings in excerpt on May 14. 5, 2011 VOX 2011 featured opera excerpts by up-and-coming composers Dag Gabrielsen, Andrew Gerle, Allan Jaffe, Hannah Lash, David T. Little, Jeff Myers, Prestini, Huang Ruo, Arlene Sierra, and Yoav Gal. With works that encompassed traditional operatic archetypes, reinterpreted fairy tales, comedic and iological portraits, and the inclusion of non-traditional folk, electronic, and urban mediums, VOX continued to push the boundaries of contemporary opera
4-	(Cod	e 711,130) (Expenses \$ 333,392 including grants of \$) (Revenue \$ 100,595)
4c	New across introduced the V the sileam; performed the attennelixir econor focus Econor programme the silver attention to the s	York City Opera's Education programs - New York City Opera's education programs reached 5,000 students from 36 elementary, middle, and high schools is the Bronx, Brooklyn, Manhattan, Queens, Long Island, New Jersey, and Westchester Through the "Opera Is Elementary" program, students in grades 2-5 are luced to the world of opera through engaging, "age-appropriate works," supported by intensive teacher training and multiple in-school workshops by City in Teaching Artists, culminating in a live performance of the opera with orchestra. In the 2010-2011 school year, the students studied Oliver Knussen's Where roll of Things Are. Each participating school submitted a collage illustrating the Sendak classic, which was animated and projected as the opera's scenery, drawing undents directly into the creative process. New York City Opera's eleven-year partnership with West Side Collaborative Middle School integrates arts-based ing into the curriculum of the entire school with an interdisciplinary approach. Each year, 6th graders participate in an intensive study of music and manice-building skills. The next year, as 7th graders, they produce orginal musical and dramatic scenes, and by the 8th grade, they work with City Opera miners, directors, and stage designers to create a 30-minute original opera, which they then perform for their school and community. In the 2010-2011 season, and 7th grade students completed a study of the life and many works of quintessential American composer, Leonard Bernstein. As part of their study they ded a concert-Lucky to Be Me. The Vocal Music of Leonard Bernstein. All students in the 6th, 7th, and 8th grades studied and attended Gaetano Donizetti's The of Love. New York City Opera's High School Partnerships are semester-long, multi-visit collaborations that enable classroom teachers to introduce political, principal and social history into their curricula through intensive study of select operas. These partnerships are tailored to meet the needs of each high school, ed on the interest of e
4d	Othe	er program services (Describe in Schedule O)
		enses \$ including grants of \$) (Revenue \$)
4e	Tota	l program service expenses▶\$ 24,002,821
		Farm 000 / 2010 \

Form 990 (2010)

Page **10**

	Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must	it complete all c	columns.		
Α	ll other organizations must complete column (A) but are not required to o	omplete columi			(D)
	ot include amounts reported on lines 6b, p, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	o			
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	0	-		
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16	0			
4	Benefits paid to or for members	0		1	
5	Compensation of current officers, directors, trustees, and key employees	1,259,738	841,567	213,217	204,9
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0		18	
7	Other salaries and wages	13,281,250	11,182,839	1,195,530	902,8
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	1,531,822	1,293,210	191,145	47,4
9	Other employee benefits	2,321,354	2,023,419	169,780	128,1
10	Payroll taxes	1,252,417	1,036,661	126,794	88,9
a	Fees for services (non-employees) Management	0			3
b	Legal	132,719		126,203	6,5
C	Accounting	103,322		103,322	
d	Lobbying	0			
e	Professional fundraising services See Part IV, line 17	46,291			46,2
f	Investment management fees	0			
g	Other	110,875	34,710	35,130	41,0
L2	Advertising and promotion	1,737,432	1,719,861	17,256	3
.3	Office expenses	767,832	569,149	144,385	54,2
4	Information technology	66,616	62,416		4,2
.5	Royalties	174,305	174,305		
6	Occupancy	999,867	565,483	391,122	43,2
.7	Travel	349,453	337,897	1,795	9,7
.8	Payments of travel or entertainment expenses for any federal, state, or local public officials	0	90		
.9	Conferences, conventions, and meetings	954	59		∘ 8
0:0	Interest	1,759		1,759	
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	222,915	28,916	193,999	
23	Insurance	98,064	30,844	67,220	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	ALLOCATION OF CCMD'S EXPENSES	4,409,783	2,796,673	1,613,110	
b	MISCELLANEOUS	474,454	324,435	59,707	90,3
C	PATRON CULTIVATION	15,219			15,2
d e	PRODUCTION MATERIALS	980,377	980,377		
f	All other expenses	- 1			
25	Total functional expenses. Add lines 1 through 24f	30,338,818	24,002,821	4,651,474	1,684,5
26	Joint costs. Check here ▶ ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation	55,535,510		· judaj 117	

Form 990

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Open to Public

	enii on ine Revenue S		► The organization may have to use a cop	y of this return to satisf	y state reporting	requirements	Inspection	
A Fo	the 2	011 ca	lendar year, or tax year beginning 07-01-201	1 and ending 06-30-2	012	D Employer ide	ntification number	
B Che	ck if ap	plicable	C Name of organization NEW YORK CITY OPERA INC		- 1			
	Address change Doing Business As					13-2974347 E Telephone nu		
Name change					!	(646) 758-9440		
Initial return Number and street (or P O box if mail is not delivered to street address) Room/suite 75 BROAD STREET 10TH FLOOR					n/suite	G Gross receipts		
_	ended re	- 1	City or town, state or country, and ZIP + 4 NEW YORK, NY 10004					
I APF	lication	penaing			1 11/23 1 - 15		-	
			F Name and address of principal officer GEORGE STEEL		affilia	s a group return tes?	Yes F No	
			75 BROAD STREET 10TH FLOOR NEW YORK, NY 10004		H/h) 4	affiliates include	ed? [Yes [No	
		2					(see instructions)	
I Ta	-exemp	ot status	501(c)(3)	4947(a)(1) or 527		p exemption nui		
			W NYCOPERA COM					
К Гоп	n of orga	anızatıon	Corporation Trust Association Other ►		L Year of for	mation 1978 M	State of legal domicile NY	
Pa	rt I	991	mary					
	1 B	riefly de	escribe the organization's mission or most size. IRE AUDIENCES WITH INNOVATIVE AN	gnificant activities O THEATRICALLY COI	MPELLING OPER	A		
જુ	<u> </u>	O Mar	TRE AUDIENCES WITH TRIO VATIVE ME					
Activities & Governance	_				·			
Kell	, -	hack th	is box if the organization discontinued i	ts operations or dispos	ed of more than 2	5% of its net as	sets	
Ŝ			of voting members of the governing body (Pa			3	27	
≥ 6			of independent voting members of the govern			4	26	
lles			mber of individuals employed in calendar yea			5	533	
E			mber of volunteers (estimate if necessary)			6	12	
A P			related business revenue from Part VIII, col			7a	0	
			lated business taxable income from Form 99		16:57	7b	0	
-					Prio	r Year	Current Year	
	8	Contri	butions and grants (Part VIII, line 1h) .			17,039,960	10,795,484	
활	9		m service revenue (Part VIII, line 2g) .			7,518,950	2,777,854	
Ravenue	10	_	ment income (Part VIII, column (A), lines 3			169,341	316,881	
꺒	11		revenue (Part VIII, column (A), lines 5, 6d,		1 = 250	353,937	240,823	
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line		, line	25,082,188	14,131,042		
	13		and similar amounts paid (Part IX, column			0	0	
	14		ts paid to or for members (Part IX, column (4	0	0	
	15	Saları	es, other compensation, employee benefits (19,646,581	8,277,201	
Expenses		5-10)		1		46,291	0,277,201	
E	16a		sional fundraising fees (Part IX, column (A),			40,251		
ភ	b		ndraising expenses (Part IX, column (D), line 25) $\blacktriangleright \frac{1}{2}$		-	10,645,946	6,605,941	
	17		expenses (Part IX, column (A), lines 11a-1			30,338,818	14,883,142	
	18		expenses Add lines 13-17 (must equal Par ue less expenses Subtract line 18 from line			-5,256,630	-752,100	
893	19	NEVEN	de leas expenses Subtract line to nom me		Beginning	of Current	End of Year	
sets afan	20	Total	assets (Part X, line 16)			11,673,581	9,457,777	
Net Assets or Fund Balances	21		liabilities (Part X, line 26)			5,772,062	6,574,723	
至是	22		sets or fund balances Subtract line 21 from	line 20		5,901,519	2,883,054	
Pa	t II	Sign	ature Block					
1100		ties of p	erjury, I declare that I have examined this retur	n, including accompanyir	g schedules and s	tatements, and to	the best of my	
	ledge a ledge.	and belle	f, it is true, correct, and complete. Declaration	or preparer (other than o	mcer) is based on	an intermetion o	I will the pare her any	
		AND DE		2,47				
						13-05-06		
Sig		Signa	ature of officer		Da	ite		
Her	е		RGE STEEL GENERAL MANAGER					
8		l i ype	or print name and title	Date	Charles	Departe town	ver identification number	
		Preparer signatur		Date 2013-04-18	Check if self-	(see instructions	yer identification number)	
Paid		agridiur	· /		employed >	P00298107		
	arer's		arne (or yours LUTZ AND CARR CPAS LLP mployed),			EIN > 13-16550	165	
Use Only If Se			, and ZIP + 4 300 EAST 42ND STREET					
40010			·			Phone no (212) 697-2299		
			NEW YORK, NY 10017 ss this return with the preparer shown above			Phone no > (2	12) 697-2299 Yes No	

13-13240-shl Doc 331-2 Filed 01/04/16 Entered 01/04/16 15:19:13 Appendix to Affirmation vol. 1 exhibits 1-3 Pg 25 of 32

_	990 (2011)					Page 2
Par	Statement Check if Sche	of Program Servi dule O contains a resp	ce Accomplishment	s nis Part III		.
1	Briefly describe the	organization's mission				
THE	WORK OF PROMISIN	IS TO INSPIRE AUDI G AMERICAN ARTIST AND EDUCATION PRO	ENCES WITH INNOVAT S, AND TO BUILD NEW DGRAMS	IVE AND THEATRICA AUDIENCES THROU	ALLY COMPELLING GH AFFORDABLE T	OPERA, TO NURTURE
			3			
2	the prior Form 990 or		nt program services duri	·		Yes 🔽 No
3	·		ake significant changes i	n how it conducts, any		Yes 「No
	If "Yes," describe the	se changes on Schedu	le O			4
4	expenses Section 50)1(c)(3) and 501(c)(4)	e accomplishments for ea organizations and section organizations and revenue, if a	n 4947(a)(1) trusts a	re required to report	measured by the amount of
4a	(Code) (Expenses \$	11,095,653 including gra	ints of \$) (Revenue \$	2,734,465)
	EVENTS, AND THE CONT. DEBUTS DURING THE SE ALONGSIDE NYC OPERA S AND 4 PERFORMANCES (OF CHRISTOPHER ALDEN MUSEO DEL BARRIO, COI	INUATION OF OUR ACCLAIM ASON, WHICH BEGAN IN NO SINGERS FEBRUARY 2012 F DF THE U S PREMIERE OF I'S NEW PRODUCTION OF M NTINUING OUR FAMED BARG	E 2011-2012 SEASON FEATURE ED EDUCATION PROGRAMS, FI WEMBER 2011 WITH A RUFUS FEATURED THE COMPANY'S FIR WAINWRIGHT'S FIRST OPERA, OZART'S COSI FAN TUTTE THI DQUE EXPLORATION EDUCATION OF MIDDLE AND HIGH SCHOO	OR AN AUDIENCE OF 22,500 WAINWRIGHT CONCERT AT ST SEASON AT BAM, OPENI PRIMA DONNA IN MARCH E SEASON CONCLUDED WIT ON PRESENTED 6 PERFORM	0 MORE THAN 20 ARTIST JAZZ AT LINCOLN CENTI NG WITH 4 PERFORMAN 2012, THE COMPANY PRI H 4 PERFORMANCES OF	S MADE THEIR COMPANY R, PERFORMING FAVORITES, CES OF VERDI'S LA TRAVIATA, SENTED 4 PERFORMANCES TELEMANN'S ORPHELIS AT EL
4b	(Code) (Expenses \$	252,457 including gra) (Revenue \$	43,389)
	WORLD OF OPERA THRO BY CITY OPERA TEACHIN WITH SCHOOL TEACHER! OWN INTERPRETATIONS MINUTE ABRIDGED VERS WEST SIDE COLLABORAT. APPROACH EACH YEAR (PRODUCE ORIGINAL MUS DESIGNERS TO CREATE A PROGRAM WAS VERDIS COLLABORATIONS THAT E INTENSIVE STUDY OF SEI COMPANY HIGH SCHOOL	XSEY, AND LONG ISLAND THUGH ENGAGING IN "AGE-AP G ARTISTS, CULMINATING I S, NYC OPERA INTRODUCED OF THE STORY THROUGH C ION OF SCOTT JOPLIN'S TRI IVE MIDDLE SCHOOL INTEGE STH GRADERS PARTICIPATE SICAL AND DRAMATIC SCENI A 20-MINUTE ORIGINAL OPE LA TRAVIATA AND TELEMANN ENABLE CLASSROOM TEACHI LECT OPERAS THESE PARTI J12 SCHOOL YEAR, NYC OPE FOR THEATRE ARTS IN THI	DUCATION SERVED NEARLY 4,0 ROUGH THE "OPERA IN ELEME PROPRIATE WORKS," SUPPOR: N A LIVE PERFORMANCE OF TH STUDENTS TO THE BASICS OF RIGINAL POEMS, SONGS, OR A EEMONISHA, A SEMINAL WORK ARTES ARTS-BASED LEARNING IN AN INTENSIVE STUDY OF M ES, AND BY THE 8TH GRADE, T RA, WHICH THEY THEN PERFO I'S ORPHEUS NEW YORK CITY ERS TO INTRODUCE POLITICAL IERSHIPS ARE TAILORED TO M ERA COMPLETED RESIDENCIES EN HIGH SCHOOL VOCAL SEMIN, SICAL AND DRAMATIC STAFF	INTARY" PROGRAM, STUDE IED BY INTENSIVE TEACHEF IE OPERA WITH ORCHESTR. MUSIC AND DRAMA, AND OF EARLY AMERICAN OPER INTO THE CULI. USIC AND PERFORMANCE-INTO THE CURICULUM OF USIC AND PERFORMANCE-INTO THE CURICULUM OF HEY WORK WITH CITY OPE RM FOR THEIR SCHOOL AN OPERA'S HIGH SCHOOL PA I. ECONOMIC, AND SOCIAL IN EET THE NEEDS OF EACH INT OTHER HIGH SCHOOL OF FE	NTS IN GRADES 2-5 ARE R TRAINING AND MULTIPI A AFTER EXTENSIVE PRO THEN ENCOURAGED STUI 1-2012 SCHOOL YEAR, TI AN NYC OPERA'S TWELVE THE ENTIRE SCHOOL W. BUILDING THE NEXT YEA IRA PERFORMERS, DIREC BUTTON THE FOO RTNERSHIPS ARE SEMES HISTORY INTO THEIR CUI IGH SCHOOL, FOCUSED IGH SCHOOL, FOCUSED	INTRODUCED TO THE LE IN-SCHOOL WORKSHOPS PESSIONAL DEVELOPMENT DENTS TO CREATE THEIR HE STUDENTS STUDIED A 50YEAR PARTNERSHIP WITH HITH AN INTERDISCIPLINARY R AS 7TH GRADERS, THEY HOS AND STAGE HUS OF THE 2011-2012 TER-LONG, MULTI-VISIT RRICULA THROUGH DN THE INTEREST OF EACH NUT THE PEPEPTORY
4c	(Code) (Expenses \$	ıncluding grar	its of \$) (Revenue \$)
			·			
						
4d	Other program service	es (Describe in Schei	dule O)	.9		
	(Expenses \$	·	ding grants of \$) (Reven	ue \$)
4e	Total program service	e expenses▶\$	11,348,110	*		
						Form 990 (2011)

Form 990 (2011)

	1990 (2011)				Page 1
Par	t IX Statement of Functional Expenses				2
	Section 501(c)(3) and 501(c)(4) organizations multiplies of the organizations must complete column (A) but are not required to contains a response to any question in this Part IX	omplete column		D)	
Do n	not include amounts reported on lines 6b,	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21		expenses	general expenses	ехрепзез
2	Grants and other assistance to individuals in the United States See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16			8	
4	Benefits paid to or for members]	
5	Compensation of current officers, directors, trustees, and key employees	827,176	316,949	363,471	146,756
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)		ñ		
7	Other salaries and wages	5,507,181	4,133,813	691,147	682,221
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	283,408	202,586	43,111	37,711
9	Other employee benefits	1,215,055	879,606	179,303	156,146
10	Payroll taxes	444,381	313,902	72,450	58,029
11	Fees for services (non-employees)				
a	Management				80
b	Legal	260,271		260,271	
C	Accounting	43,316		43,316	
d	Lobbying				
e	Professional fundraising See Part IV, line 17				
f	Investment management fees				
g	Other	879,190	808,888	19,763	50,539
12	Advertising and promotion	657,951	638,745	8,156	11,050
13	Office expenses	342,375	201,466	45,581	95,328
14	Information technology				
15	Royalties				
16	Occupancy	1,605,928	1,372,591	125,562	107,775
17	Travel	321,749	303,793	1,956	16,000
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest	3,690		3,690	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	150,518	115,548	20,233	14,737
23	Insurance	110,941	90,554	11,795	8,592
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	PRODUCTION MATERIALS	1,885,996	1,885,666	0	330
b	MISCELLANEOUS	221,963	74,468	97,324	50,171
c	SPECIAL SERIES & EVENTS	122,053	9,535	0	112,518
d					
e					
f	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	14,883,142	11,348,110	1,987,129	1,547,903
26	Joint costs. Check here ► ☐ If following				
	SOP 98-2 (ASC 958-720) Complete this line only if the				
	organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation		26 96		

Form 990

Return of Organization Exempt From Income

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

OMB No 1545-0047

Department of the Treasury

8 benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements Internal Revenue Service Inspection A For the 2012 calendar year, or tax year beginning 07-01-2012 , 2012, and ending 06-30-2013 C Name of organization NEW YORK CITY OPERA INC D Employer identification number B Check if applicable Address change 13-2974347 Doing Business As Name change Initial return imber and street (or P O box if mail is not delivered to street address) Room/suite E Telephone number PO BOX 3034 Terminated (646) 758-9440 Amended return City or town, state or country, and ZIP + 4 NEW YORK, NY 101633034 Application pending G Gross receipts \$ 17,054,891 Name and address of principal officer H(a) Is this a group return for ANDREA NELLIS affiliates? 「Yes F No PO BOX 3034 NEW YORK, NY 101633034 H(b) Are all affiliates included? Yes No If "No," attach a list (see instructions) Tax-exempt status H(c) Group exemption number ▶ Website: ► WWW NYCOPERA COM K Form of organization
Corporation
Trust
Association
Other ► L Year of formation 1978 M State of legal domicile NY Part I Summary 1 Briefly describe the organization's mission or most significant activities TO INSPIRE AUDIENCES WITH INNOVATIVE AND THEATRICALLY COMPELLING OPERA Governance 2 Check this box 📂 if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 3 23 **Activities &** 4 Number of independent voting members of the governing body (Part VI, line 1b) . 4 22 5 Total number of individuals employed in calendar year 2012 (Part V, line 2a) . 5 477 6 Total number of volunteers (estimate if necessary) 6 12 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a 0 b Net unrelated business taxable income from Form 990-T, line 34 7b 0 **Current Year** Contributions and grants (Part VIII, line 1h) . 10.795.484 9,565,319 Revenue Program service revenue (Part VIII, line 2g) 2,777,854 2,177,854 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 316,881 162,249 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 240.823 1,407,454 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 14,131,042 13,312,876 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) . . . 0 0 14 Benefits paid to or for members (Part IX, column (A), line 4) 0 0 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines Expenses 8.277.201 7,317,727 5-101 Professional fundraising fees (Part IX, column (A), line 11e) . 16a Total fundraising expenses (Part IX, column (D), line 25) $\blacktriangleright \frac{1,301,896}{}$ 17 6,605,941 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 7,075,231 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 14,883,142 14,392,958 19 Revenue less expenses Subtract line 18 from line 12 -752,100 -1,080,082 Beginning of Current Not Assets or Fund Balances End of Year Year 9,457,777 20 Total assets (Part X, line 16) . 7,572,241 21 Total liabilities (Part X, line 26) 6,574,723 5,599,728 22 Net assets or fund balances Subtract line 21 from line 20 2,883,054 1,972,513 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge ***** 2014-05-12 Signature of officer Sign Here ANDREA NELLIS GENERAL MANAGER Type or print name and title Print/Type preparer's name FREDERICK MARTENS Preparer's signature Date PTIN P00298107 Check if self-employed Paid Firm's name ► LUTZ AND CARR CPAS LLP Firm's EIN 🏲 13-1655065 Preparer

Firm's address ► 300 EAST 42ND STREET

NEW YORK, NY 10017 May the IRS discuss this return with the preparer shown above? (see instructions) .

Use Only

Phone no (212) 697-2299

2012)				Page 2
Statement of Program S Check if Schedule O contains a				
y describe the organization's mi	ssion			<u>`</u>
A'S MISSION IS TO INSPIRE OF PROMISING AMERICAN A OUTREACH AND EDUCATIO	RTISTS, AND TO BUIL			
e organization undertake any si or Form 990 or 990-EZ?	gnificant program servic	es during the year wh	nich were not listed on	┌ Yes ┌ No
s," describe these new services	on Schedule O			
e organization cease conducting es?		anges in how it condu	ucts, any program	Yes No
s," describe these changes on S	chedule O			
ibe the organization's program s ses Section 501(c)(3) and 501 tal expenses, and revenue, if an	(c)(4) organizations are	required to report th		
) (Expenses \$	11,870,512 incl	uding grants of \$) (Revenue \$	2,140,499)
TAGE PRODUCTIONSTHE 2012-2013 SI UBLIC ALIKE SPRING 2013 FEATURED NG DIRECTORS IN TWO ICONIC NY THI B AND CONCLUDED WITH THE TURN O TY CENTER WITH A NEW PRODUCTION PERFORMANCES OF OFFENBACH'S LA	16 PERFORMANCES OF 4 OP- FATERS BAM & NY CITY CEN F THE SCREW, DIRECTED BY OF ROSSINI'S MOSES IN EGY	ERAS NEW TO THE COMPA TER NYC OPERA'S BAM R SAM BUNTROCK IN APRI PT, DIRECTED BY MICHAE	MY'S REPERTOIRE, ALL IN NEW PRO ESIDENCY OPENED WITH POWDER I IL 2013, NYC OPERA RETURNED TO EL COUNTS AND CONCLUDED THE SI	DDUCTIONS BY TODAY'S HER FACE DIRECTED BY JAY ITS HISTORIC HOME AT THE
) (Expenses \$	188,916 incl	uding grants of \$) (Revenue \$	37,355)
ATION PROGRAMSNYC OPERA SERVED INTARY, MIDDLE& HIGH SCHOOL LEVEL INTARY PROGRAM (GRADES 2-5) FOCL Y HWANG, BRINGING ELEMENTARY STUCAN OPERA LAB RETURNED TO NYU'S HE FUTURE OF AMERICAN OPERA," VO NTIC WORKS VOX 2012 PRESENTED 6 JUCERS, ARTISTS, AND PUBLISHERS WO	S AS WELL AS PRE-PROFESSI SED ON AN ABRIDGED VERSI DENTS TO THE JOHN JAY THI SKIRBALL CENTER DESCRIBE X GIVES AMERICAN COMPOSI NEW WORKS IN CONJUNCTION	ONAL TRAINING FOR HIGH ON OF UNSUK CHIN'S NEVE EATER FOR THE PERFORM OF BY THE NY TIMES AS AI ERS AND AUDIENCES A CH ON WITH OPERA AMERICA	I SCHOOL VOCAL STUDENTS ADDITI W OPERA, ALICE IN WONDERLAND, I IANCES ON NOVEMBER 8, 2012 THE "INVALLJABLE CONTRIBUTION TO T IANCE TO HEAR PROFESSIONAL PER IS NEW WORKS FORUM, A 3-DAY MI	IONALLY, THE OPERA IS WITH A LIBRETTO BY DAVID VOX CONTEMPORARY HE CITY'S CULTURAL LIFE FORMANCES OF NEW EETING OF LEADING
) (Expenses \$	ınclı	iding grants of \$) (Revenue \$)
r program services (Describe in	Schedule O)			
enses \$	including grants of \$	<u> </u>) (Revenue \$)
program service expenses >	12,059,428	900400000		
nses	\$		\$ including grants of \$	\$ including grants of \$) (Revenue \$

Form 990 (2012)

Part IX Statement of Functional Expenses

Page **10**

Sect	on 501(c)(3) and 501(c)(4) organizations must complete all columns Al		ons must comp	lete column (A)	3
	Check if Schedule O contains a response to any question in this P	rt IX			<u> Г</u>
	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21		E.		
2	Grants and other assistance to individuals in the United States See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16		ti.		
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	755,722	278,630	326,436	150,656
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	5,530,190	4,670,729	308,447	551,014
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	124,827	99,054	11,925	13,848
9	Other employee benefits	568,734	490,017	19,968	58,749
10	Payroll taxes	338,254	268,415	32,315	37,524
11	Fees for services (non-employees)		· · · · · · · · · · · · · · · · · · ·	·	
а	Management				
b	Legal	47,467		47,467	
c	Accounting	35,187		35,187	
d	Lobbying				
e	Professional fundraising services See Part IV, line 17				-
f	Investment management fees				
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	211,573	,	20.070	150 774
12	Advertising and promotion	-	12,920	29,879	168,774
13	Office expenses	898,571	898,571	5 007	21 222
14	Information technology	150,281	62,285	6,087	81,909
15	Royalties	77,351	64,840	5,120	7,391
16	Occupancy	2 421 616	2 226 010	31.001	F2 72F
17	Travel	3,421,616 312,229	3,336,910	31,981	52,725
18	Payments of travel or entertainment expenses for any federal,	312,229	289,830	6,511	15,888
10	state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest	16,448		16,448	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	180,583	151,374	11,953	17,256
23	Insurance	105,934	88,799	7,012	10,123
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)		W		
a	PRODUCTION MATERIALS	1,249,992	1,249,992		
b	MISCELLANEOUS	265,521	96,400	134,898	34,223
c	SPECIAL SERIES & EVENTS	102,478	662		101,816
d					
e	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	14,392,958	12,059,428	1,031,634	1,301,896
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				*

Form 990

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

2013

	ment of the				Open to Public
Interna	il Revenue !	► Information about Form 990 and its instructions	is at <u>www.IRS.gov/for</u>	<u>m990</u>	Inspection
A F	or the 2	013 calendar year, or tax year beginning 07-01-2013 , 2013,	and ending 06-30-20	14	
	heck if ap	C Name of automotion			r Identification number
₹ Ac	idress cha	nge		13-297	4347
∏ Na	ame chan	ge Doing Business As			(<u>#</u> .0
	ıtıal retun	Number and street (or P O box if mail is not delivered to street PO BOX 546	t address) Room/suite	E Telephone	number
_	rminated			(646) 75	58-9440
	nended re	ROCKVILLE CENTRE, NY. 115710546	tal code		- 40.83 <u>- 17.005 2</u> . St
) Ap	plication			G Gross rece	ipts \$ 4,928,626
		F Name and address of principal officer ANDREA SCALA NELLIS	н	a) Is this a group re subordinates?	turn for 「Yes ア No
		PO BOX 546 ROCKVILLE CENTRE, NY 115710546	н(b) Are all subordina	tes [Yes No
I Ta	ax-exemp	t status	or 527	included? If "No." attach a	list (see instructions)
JW	/ebsite:	► WWW NYCOPERA COM	HO		
K For	m of oma	nization Corporation Trust Association Other			1 30.00
Annual Property lies	rt I	Summary		Year of formation 1978	M State of legal domicile NY
No. of Contract of	110	refly describe the organization's mission or most significant a	chuitiae		
		O INSPIRE AUDIENCES WITH INNOVATIVE AND THEATR		IG OPERA	
စ္တ	-		17411		
핕	=		ii.		
Activities & Governance	2 C	heck this box 🔰 if the organization discontinued its operatio	ns or disposed of mo	re than 25% of its ne	t assets
Ŭ	3 N	umber of voting members of the governing body (Part VI, line	1-1	. ř	مد آ د
χς γ		umber of independent voting members of the governing body (3 18 4 18
Æ		otal number of individuals employed in calendar year 2013 (Pi			5 477
EC.		otal number of volunteers (estimate if necessary)		· · · · · · · · · · · · · · · · · · ·	6 0
4	1	otal unrelated business revenue from Part VIII, column (C), li		· · · · · · ·	7a 0
		et unrelated business taxable income from Form 990-T, line 3			7b 0
				Prior Year	Current Year
	8	Contributions and grants (Part VIII, line 1h)	🗀	9,565,319	
힐	I .				
3	9	Program service revenue (Part VIII, line 2g)		2,177,854	134,343
evenue		Program service revenue (Part VIII, line 2g)		2,177,854 162,249	
Revenue	10 11	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d)		-171,231
Revenue	10 11	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII,)	162,249 1,407,454	-171,231 121,019
Revenue	10 11 12	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII, 12)	c, and 11e)	162,249 1,407,454 13,312,876	-171,231 121,019 2,819,298
Revenue	10 11 12	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII, 12))	162,249 1,407,454	-171,231 121,019 2,819,298
(S 2)*	10 11 12 13 14 15	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII, 12) Grants and similar amounts paid (Part IX, column (A), lines 1 Benefits paid to or for members (Part IX, column (A), line 4) Salaries, other compensation, employee benefits (Part IX, col)	162,249 1,407,454 13,312,876 0	-171,231 121,019 2,819,298 0
	10 11 12 13 14 15	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII, 12))	162,249 1,407,454 13,312,876 0 0 7,317,727	-171,231 121,019 2,819,298 0 0 2,597,059
	10 11 12 13 14 15	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII, 12))	162,249 1,407,454 13,312,876 0	-171,231 121,019 2,819,298 0 0 2,597,059
(S 2)*	10 11 12 13 14 15 16a b	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII, 12))	162,249 1,407,454 13,312,876 0 0 7,317,727	0 -171,231 121,019 2,819,298 0 0 2,597,059
	10 11 12 13 14 15 16a b	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII, 12))	162,249 1,407,454 13,312,876 0 7,317,727 0 7,075,231	2,819,298 0 0 2,597,059 0 1,601,216
	10 11 12 13 14 15 16a b 17	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII, 12))	162,249 1,407,454 13,312,876 0 7,317,727 0 7,075,231 14,392,958	1,601,216 4,198,275
Expenses	10 11 12 13 14 15 16a b 17	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII, 12))	162,249 1,407,454 13,312,876 0 7,317,727 0 7,075,231 14,392,958 -1,080,082	1,601,216 4,198,275 -1,378,977
Expenses	10 11 12 13 14 15 16a b 17 18	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII, 12))	162,249 1,407,454 13,312,876 0 7,317,727 0 7,075,231 14,392,958	1,601,216 4,198,275
Expenses	10 11 12 13 14 15 16a b 17 18 19	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII, 12))	162,249 1,407,454 13,312,876 0 7,317,727 0 7,075,231 14,392,958 -1,080,082 eginning of Current Year 7,572,241	1,601,216 4,198,275 -1,378,977 End of Year
Expenses	10 11 12 13 14 15 16a b 17 18 19	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII, 12))	162,249 1,407,454 13,312,876 0 7,317,727 0 7,075,231 14,392,958 -1,080,082 eginning of Current Year 7,572,241 5,599,728	1,601,216 4,198,275 -1,378,977 End of Year 5,825,085
Not Assets or Expenses Fund Balances	10 11 12 13 14 15 16a b 17 18 19	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII, 12))	162,249 1,407,454 13,312,876 0 7,317,727 0 7,075,231 14,392,958 -1,080,082 eginning of Current Year 7,572,241	1,601,216 4,198,275 -1,378,977 End of Year 5,171,231 121,019 0 0 0 1,601,216 4,198,275 -1,378,977 End of Year 5,911,118 5,825,085
Not Assets or Expenses	10 11 12 13 14 15 16a b 17 18 19	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII, 12))	162,249 1,407,454 13,312,876 0 7,317,727 0 7,075,231 14,392,958 -1,080,082 eginning of Current Year 7,572,241 5,599,728 1,972,513	1,601,216 4,198,275 -1,378,977 End of Year 5,825,085 86,033
Not Assets or Expenses	10 11 12 13 14 15 16a b 17 18 19 20 21 22 111 rowledging	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII, 12))	162,249 1,407,454 13,312,876 0 7,317,727 0 7,075,231 14,392,958 -1,080,082 eginning of Current Year 7,572,241 5,599,728 1,972,513	1,601,216 4,198,275 -1,378,977 End of Year 5,819,298 0 2,597,059 0 1,601,216 4,198,275 -1,378,977 End of Year 5,911,118 5,825,085 86,033
Not Assets or Expenses	10 11 12 13 14 15 16a b 17 18 19 20 21 22 111 rowledging	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Other revenue—add lines 8 through 11 (must equal Part VIII, 12))	162,249 1,407,454 13,312,876 0 7,317,727 0 7,075,231 14,392,958 -1,080,082 eginning of Current Year 7,572,241 5,599,728 1,972,513 chedules and statemeter) is based on all incomplete in the control of t	1,601,216 4,198,275 -1,378,977 End of Year 5,819,298 0 2,597,059 0 1,601,216 4,198,275 -1,378,977 End of Year 5,911,118 5,825,085 86,033
Spanning Net Assets or Expenses of Fand Belances	10 11 12 13 14 15 16a b 17 18 19 20 21 22 21 22 1111 r penalthowledgerer has	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Other revenue—add lines 8 through 11 (must equal Part VIII, 12))	162,249 1,407,454 13,312,876 0 7,317,727 0 7,075,231 14,392,958 -1,080,082 eginning of Current Year 7,572,241 5,599,728 1,972,513 chedules and statemicer) is based on all in	1,601,216 4,198,275 -1,378,977 End of Year 5,819,298 0 2,597,059 0 1,601,216 4,198,275 -1,378,977 End of Year 5,911,118 5,825,085 86,033
Not Assets or Expenses	10 11 12 13 14 15 16a b 17 18 19 20 21 22 21 22 1111 r penalthowledgerer has	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Other revenue—add lines 8 through 11 (must equal Part VIII, 12))	162,249 1,407,454 13,312,876 0 7,317,727 0 7,075,231 14,392,958 -1,080,082 eginning of Current Year 7,572,241 5,599,728 1,972,513 chedules and statemeter) is based on all incomplete in the control of t	1,601,216 4,198,275 -1,378,977 End of Year 5,819,298 0 2,597,059 0 1,601,216 4,198,275 -1,378,977 End of Year 5,911,118 5,825,085 86,033
Spanning Net Assets or Expenses of Fand Belances	10 11 12 13 14 15 16a b 17 18 19 20 21 22 21 22 1111 r penalthowledgerer has	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Other revenue—add lines 8 through 11 (must equal Part VIII, 12)	c, and 11e) column (A), line -3) lumn (A), lines e) n (A), line 25) h (A), line 25) h (A), line 25) h (A), line 25) h (B) lumn (A), line 25) h (B) lumn (B), line 25	162,249 1,407,454 13,312,876 0 7,317,727 0 7,075,231 14,392,958 -1,080,082 eginning of Current Year 7,572,241 5,599,728 1,972,513 chedules and statem icer) is based on all i	1,601,216 4,198,275 -1,378,977 End of Year 5,825,085 86,033 lents, and to the best of information of which
Hend Brances Expenses	10 11 12 13 14 15 16a b 17 18 19 20 21 22 1111 r penalthowledgrer has	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII, 12))	162,249 1,407,454 13,312,876 0 7,317,727 0 7,075,231 14,392,958 -1,080,082 eginning of Current Year 7,572,241 5,599,728 1,972,513 chedules and statemicer) is based on all in Date Check f PTI	1,601,216 4,198,275 -1,378,977 End of Year 5,825,085 86,033 lents, and to the best of information of which
Not Assets or Expenses Pland Betances	10 11 12 13 14 15 16a b 17 18 19 20 21 22 21 22 21 22 31 31 44 15	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Other revenue—add lines 8 through 11 (must equal Part VIII, 12)	c, and 11e) column (A), line -3) lumn (A), lines e) n (A), line 25) h (A), line 25) h (A), line 25) h (A), line 25) h (B) lumn (A), line 25) h (B) lumn (B), line 25	162,249 1,407,454 13,312,876 0 7,317,727 0 7,075,231 14,392,958 -1,080,082 eginning of Current Year 7,572,241 5,599,728 1,972,513 chedules and statemicer) is based on all in Date 2015-05-11 Date	171,231 2,819,298 0 0 2,819,298 0 2,597,059 0 1,601,216 4,198,275 -1,378,977 End of Year 5,911,118 5,825,085 86,033 ents, and to the best of information of which
Not Assets or Expenses or Land Befances or Expenses or Land Befances	10 11 12 13 14 15 16a b 17 18 19 20 21 22 1111 r penaltriowiedgy rer has	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII, 12)	c, and 11e) column (A), line -3) lumn (A), lines e) n (A), line 25) h (A), line 25) h (A), line 25) h (A), line 25) h (B) lumn (A), line 25) h (B) lumn (B), line 25	162,249 1,407,454 13,312,876 0 7,317,727 0 7,075,231 14,392,958 -1,080,082 eginning of Current Year 7,572,241 5,599,728 1,972,513 chedules and statem focer) is based on all in the self-employed Check for self-employed Firm's EIN ▶ 13-16	1,601,216 4,198,275 -1,378,977 End of Year 5,825,085 86,033 1,80,035 1,80,035 1,80,035 1,80,035 1,80,035 1,80,035 1,80,035
Not Assets or Expenses or Land Befances or Expenses or Land Befances	10 11 12 13 14 15 16a b 17 18 19 20 21 22 21 22 21 22 31 31 44 15	Investment income (Part VIII, column (A), lines 3, 4, and 7d Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d Total revenue—add lines 8 through 11 (must equal Part VIII, 12)	c, and 11e) column (A), line -3) lumn (A), lines e) n (A), line 25) h (A), line 25) h (A), line 25) h (A), line 25) h (B) lumn (A), line 25) h (B) lumn (B), line 25	162,249 1,407,454 13,312,876 0 7,317,727 0 7,075,231 14,392,958 -1,080,082 eginning of Current Year 7,572,241 5,599,728 1,972,513 chedules and statem ficer) is based on all in Date Check if self-employed Check if self-employed Check if PTI Poc	1,601,216 4,198,275 -1,378,977 End of Year 5,825,085 86,033 1,80,035 1,80,035 1,80,035 1,80,035 1,80,035 1,80,035 1,80,035

13-13240-shl Doc 331-2 Filed 01/04/16 Entered 01/04/16 15:19:13 Appendix to Affirmation vol. 1 exhibits 1-3 Pg 31 of 32

Forn	990 (2013)			Page 2
Par	Statement of Program Se Check if Schedule O contains a			্
1	Briefly describe the organization's mis-	sion		-
THE	OPERA'S MISSION IS TO INSPIRE A WORK OF PROMISING AMERICAN AR ENSIVE OUTREACH AND EDUCATION	TISTS, AND TO BUILD NEW	IVE AND THEATRICALLY COMP AUDIENCES THROUGH AFFORD	ELLING OPERA, TO NURTURE DABLE TICKET PRICES AND
2	Did the organization undertake any sign the prior Form 990 or 990-EZ?			on Yes ✓ No
	If "Yes," describe these new services of	n Schedule O		
3	Did the organization cease conducting, services?			▼Yes 「No
	If "Yes," describe these changes on Sc	hedule O		
4	Describe the organization's program se expenses Section 501(c)(3) and 501(the total expenses, and revenue, if any	c)(4) organizations are require	ed to report the amount of grants a	
4a	(Code) (Expenses \$	2,064,275 including gra	ants of \$) (Revenu	e \$ 134,343)
	BAM THAT RECREATED THE ROYAL OPERA HOL PERFORMANCES AT THE HOWARD GILMAN OPIC CHARACTER QUALIFIES HER FOR THE PANTHE TRACES THE CAUTIONARY TALE OF AMERICAN BEGINNINGS IN EAST TEXAS, TO HER LAPDANC HUSBAND (AN OIL TYCOON MORE THAN 60YEA AGE OF 39 FROM AN APPARENT DRUG OVERDE FORWARD WHILE PROVIDING MORAL COMMEN	ERA HOUSE ON SEPTEMBER 17, 19, 20 ON OF OPERA'S GREAT FALLEN WOM MODEL, ACTRESS, AND TABLOID SE ING DAYS AT A HOUSTON STRIP CLURS HER SENIOR), THROUGH HER STAFE THROUGHOUT, A LARGE BRECH	21, 24, 26, 27, 28, 2013 THE JOURNEY T EN CARMEN, VIOLETTA, MANON, AND LL NSATION ANNA NICOLE SMITH (1967-200) JB, WHERE SHE UNDERWENT BREAST AU "ATUS AS A 1990'S TABLOID ICON, TO HEI TIAN CHORUS OF PRESS, PAPARAZZI, AN	RACED BY TURNAGE'S TITULAR JLU THE TWO-ACT TRAGICOMEDY 7) IN 16 SCENES, FROM HER HUMBLE GMENTATION AND MET HER SECOND RUNTIMELY AND TRAGIC DEATH AT THE
4b	(Code) (Expenses \$	55,806 including gra	ents of \$) (Revenu	e \$)
	EDUCATION PROGRAMSNYC OPERA SERVED ST MIDDLE & HIGH SCHOOL LEVELS AS WELL AS P	UDENTS THROUGH ITS EDUCATION RE-PROFESSIONAL TRAINING FOR H	PROGRAMS THAT INCLUDED IN-SCHOOL IGH SCHOOL VOCAL STUDENTS	WORKSHOPS AT THE ELEMENTARY,
4c	(Code) (Expenses \$	ıncludıng gra	nts of \$) (Revenue	2 \$)
		9		
4d	Other program services (Describe in S	chedule O)		
	(Expenses \$	ncluding grants of \$) (Revenue \$)
4e	Total program service expenses ▶	2,120,081		
7. D.F.				Form 990 (2013)

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) Check if Schedule O contains a response or note to any line in this Part IX (B) Do not include amounts reported on lines 6b. (D) (A) Program service expenses Management and Fundraising 7b, 8b, 9b, and 10b of Part VIII. Total expenses general expenses expenses Grants and other assistance to governments and organizations in the United States See Part IV, line 21 2 Grants and other assistance to individuals in the United States See Part IV, line 22 3 Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees . . . 389,489 142,205 163,685 83,599 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . Other salaries and wages 1,668,001 1,119,515 437,763 110,723 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) 218,577 135,447 63,010 20,120 Other employee benefits 193,193 132,980 47,362 12,851 10 127,799 79,194 36,841 11,764 11 Fees for services (non-employees) Management Legal 95,037 95.037 Accounting 36,275 36,275 Lobbying Professional fundraising services See Part IV, line 17 Investment management fees Other (If line 11g amount exceeds 10% of line 25. column (A) amount, list line 11g expenses on Schedule O) . 312,348 149,605 158,147 4,596 12 Advertising and promotion 111,683 111,683 13 Office expenses . 10,520 39,419 11,811 17,088 14 Information technology 39,976 19,302 17,488 3,186 15 Royalties . . 16 550,720 206,708 327,353 16,659 17 35,564 6,643 11,643 17,278 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 19 Conferences, conventions, and meetings . 20 5,698 5,698 21 Payments to affiliates 22 Depreciation, depletion, and amortization . 98.011 98.011 108,390 47,457 52,377 8,556 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O) MISCELLANEOUS 96,225 94,372 1,853 PRODUCTION MATERIALS 65,585 65,585 SPECIAL SERIES & EVENTS C 6,285 6,285 All other expenses e Total functional expenses. Add lines 1 through 24e 25 4,198,275 2,120,081 1,763,636 314,558 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720)